



## Dr. Stephan PROKSCH, MAS

\*1968 in Vienna

### Contact

A-1130 Wien; Würzburggasse 33;  
Tel. +43 /1/ 876 32 96; Mobile: +43 (0) 699 / 126 46 443  
stephan.proksch@trialogis.at

### Profession

Mediator, Management Consultant, Trainer, Coach

### Present Occupation

- Partner of Trialogis OG ([www.trialogis.at](http://www.trialogis.at)).
- Trainer and coordinator of the business mediation course of the Austrian Chamber of Commerce / WKO ([www.incite.at](http://www.incite.at))

### Professional Focus

- Mediation and business mediation
- Organizational development and team development
- Training: conflict management and mediation, negotiation, team dynamics & organizational development;

### Career

- 2003 until now: Partner at Trialogis OG
- 2004 until 12: Spokesman and Representative of the “Experts Group Business Mediation” of the Austrian Chamber of Commerce
- 1998 until 03: Generali Group; responsible for inhouse conflict management and mediation and inhouse consulting;
- 1997 until 98: Siemens Nixdorf AG, Quality management

### Professional Affiliation

- Member of “ÖGGO” – Austrian Society for Group Dynamics and Organization Consulting
- Member of “VMG” – association for court annexed mediation

### Degree Level Education and Professional Development

- 2007 PhD at the IFF / Vienna: organizational development;
- 2001 Graduation post graduate degree in conflict management and mediation at the University of Klagenfurt
- 1996 Business administration degree, WU, Vienna
- 1992-1993 Exchange student business administration at the University of Illinois / USA

### Publications (excerpt)

- Proksch, Stephan: Mediation. Die Kunst der professionellen Konfliktlösung. Springer Gabler (Essentials) 2018
- Proksch, Stephan: Conflict Management. Springer International Publishing, Switzerland 2016
- Proksch, Stephan: Konfliktmanagement im Unternehmen. Springer Verlag, Berlin Heidelberg 2014

### Languages

- German, English;