

VIAC – Questionnaire for Arbitrators

1. Name: Iuliana Iancu

2. Citizenship: Romanian

3. Contact information:

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4. Current position: Partner, Hanotiau & van den Berg, Brussels
Lecturer, LL.M. Program, University of Bucharest, Faculty of Law

5. Education:

COLUMBIA UNIVERSITY SCHOOL OF LAW, New York, NY

LL.M., May 2012

Honors: Harlan Fiske Stone Scholar

UNIVERSITY OF BUCHAREST, Bucharest, Romania

BA in Law, received June 2008

Honors: Class valedictorian

6. Practiced experience in arbitration

- How many arbitrations have you participated in (domestic/international); under which Rules?
Over 40 cases, under the CEPANI, CICA (Romania), ICC, ICSID, LCIA, NAI, Polish Chamber of Commerce, VIAC and UNCITRAL arbitration rules.
- How often have you acted as Chairman? 2
- How often have you acted as Sole Arbitrator? 4
- How often have you acted as Co-Arbitrator? 1
- How often have you acted as Counsel? 7
- How often have you acted in a different function (e.g. Administrative Secretary)? Over 25 times, in both commercial and investment arbitration cases, as administrative secretary and assistant to the tribunal.

7. Publications and other activities in arbitration (e.g. training sessions, seminars, conferences, articles and others):

- Editor, *'Arbitration of Shareholder Disputes in Central and Eastern Europe'* (forthcoming)
- Author, *'Addressing Corruption in International Arbitration'*, in Gonzalez Bueno (ed.) "40 UNDER 40 INTERNATIONAL ARBITRATION 2021" (Dykinson, 2021)

- Speaker, 30th Croatian Arbitration Days, “Innovative Case Management Techniques in Arbitration”, 8-9 December 2022 (Zagreb)
- Speaker, ICCA Congress Edinburgh 2022, “Young Practitioners and Our Future”, 20 September 2022 (Edinburgh)
- Speaker, DIS40 Fall Conference: “ESG – Dawn of a New Era of Disputes in International Arbitration?”, 14 September 2022 (Berlin)
- Speaker, ASA below 40 – Spring Seminar: “Help, My Client Needs an Expert!”, 10 June 2022 (Geneva)
- Speaker, Dutch Arbitration Day 2022, “Fraud and Corruption in Arbitration”, 2 June 2022 (Amsterdam)
- Speaker, ICC Prague Arbitration Day 2022, “Pitfalls of emergency arbitration”, 7 April 2022 (Prague)
- Speaker, ICC Conference, Launch of the ICC Commission Report on Leveraging Technology for Fair, Effective and Efficient Arbitration Proceedings, 18 February 2022 (online)
- Speaker, Croatian Arbitration Days 2021, “Effective and defective reasoning in arbitral awards”, 10 December 2021 (online)
- Speaker, Cross-Examination Moot, “Efficiency and challenges of cross-examination in international arbitration”, 25 November 2021 (online)
- Speaker, CEPANI40 & CFA40, “Due process and virtual hearings: is the marriage going to last after COVID?”, 24 September 2021 (Paris)
- Speaker, Mute Off Thursdays, “Res judicata effects of commercial awards in investment arbitration”, 13 May 2021 (online)
- Speaker, Ukrainian Arbitration Association, “Roundtable: building a career in international arbitration”, 29 April 2021 (online)
- Speaker, CEA Romania, “How to build a career in international arbitration” (9 April 2021), online
- Speaker, Arbitration Hour, “Virtual hearings in international arbitration” (11 November 2020)
- Speaker, AIJA Arbitration Commission Day, “Expedited proceedings, summary procedures, preliminary views by the tribunal and other tools for the expedited resolution of disputes – what is it that really works?” (3 November 2020)
- Speaker, “The CJEU's Opinion 1/17 on the legality of the CETA's ISDS provisions”, at 48th Annual Conference of the Canadian Council on International Law (24-25 October 2019), Ottawa
- Speaker, “Diversity and the efficiency and legitimacy of international arbitration”, at Third Annual Conference AHK International Court of Arbitration (15 October 2019), Bucharest
- Speaker, “Dealing with corruption issues in arbitral proceedings”, at Fourth Annual Law and Development Research Network Conference (25-27 September 2019), Berlin
- Young ITA Mentorship Facilitator, September 2019- July 2020
- Speaker, ICC YAF seminar, “Independence, impartiality and efficiency in arbitration” (27 June 2019), Budapest
- Speaker, Young ICCA Skills Training Workshop, “The nuts and bolts of cross-examination in international arbitration” (30 May 2019), Edinburgh
- Speaker, CI Arb YMG seminar, “Prague Rules: making arbitration great again?” (25 April 2019), Prague
- Speaker, CEA Austria annual event, “Gap filling and contract adaptation by arbitrators” (15 April 2019), Vienna
- Buddy, Young ICCA Mentoring Program 2018-2021
- Speaker, ICC YAF Conference, “Becoming an arbitrator: challenges and opportunities” (November 2018), Tirana
- Organizer, CEA Romania launch conference, “International Arbitration for Business: Energy and Infrastructure Sectors Uncovered” (21 February 2019), Bucharest
- Co-author, ‘Book Review: *The History of ICSID*, Antonio Parra. 2d ed. Oxford, Oxford University Press 2017’, 5 Journal of International Arbitration 34, 921 (2017)
- Speaker, 3rd EFILA Conference “States’ right to regulate under the new investment and trade agreements” (5 February 2018), London

8. Membership in arbitral institutions / functions in arbitral institutions/organizations:

- Founder and Vice-chair of the Board, ArbCEE (the Arbitration Association of Central and Eastern Europe)
- Member of the ICC Commission for Arbitration and ADR
- Member of the ICC Working Group drafting the Report on Leveraging Technology for Fair, Effective and Efficient International Arbitration Proceedings (2021)
- Member of the SIAC Reserve Panel of Arbitrators
- Member of the CEPANI
- ICC YAAF representative for Europe
- Founder and Co-Chair, Young Romanian Arbitration Practitioners (YRAP)
- Co-Director, Young ICCA Editorials
- Founder, ARBinBRIEF initiative (<https://www.linkedin.com/company/arbinbrief>)
- Member for Belgium of the Greener Arbitrations Steering Committee, the Europe Sub-Committee
- Member of ICCA
- Member of Young ITA
- Member of Arbitral Women
- Member of AIJA
- Member of ASA Below 40
- Member of CEPANI40
- Member of the Rising Arbitrators Initiative
- Member of Young ICSID
- Member of LCIA YIAG

9. Languages

Mother tongue: Romanian

Working languages (i.e. languages in which you have both a spoken and written command so that you may conduct arbitral proceedings in this language): English, French

Other languages: Italian (basic)

10. In which legal systems have you trained?

- | | | |
|---|--|--|
| <input checked="" type="checkbox"/> Civil Law | <input type="checkbox"/> Common Law | |
| <input type="checkbox"/> Austrian Law | <input type="checkbox"/> Hungarian Law | <input type="checkbox"/> Swiss Law |
| <input type="checkbox"/> Czech Law | <input type="checkbox"/> Polish Law | <input type="checkbox"/> Ukrainian Law |
| <input type="checkbox"/> German Law | <input type="checkbox"/> Slovakian Law | <input type="checkbox"/> European Law |

Other: Romanian Law, International Law

11. What is your main jurisdiction of practice? Belgium, Romania

12. In which jurisdictions are you admitted to the bar? Bucharest, Romania

13. Special expertise or specializations (please list a maximum of five):

- | | | | |
|---|--|---|--|
| <input type="checkbox"/> Antitrust/Unfair competition | <input type="checkbox"/> Damages | <input type="checkbox"/> Insolvency | <input type="checkbox"/> Power plants |
| <input type="checkbox"/> Aviation | <input type="checkbox"/> Distribution | <input type="checkbox"/> Insurance | <input type="checkbox"/> Private Intern. Law |
| <input type="checkbox"/> Banking & Finance | <input type="checkbox"/> Domain name disputes | <input type="checkbox"/> Intellect. property (IP) | <input type="checkbox"/> Public Intern. Law |
| <input type="checkbox"/> Capital markets | <input type="checkbox"/> Employment | <input checked="" type="checkbox"/> ISDS/ Foreign invest. | <input type="checkbox"/> Real estate |
| <input type="checkbox"/> CISG | <input type="checkbox"/> Energy | <input checked="" type="checkbox"/> Joint ventures | <input type="checkbox"/> Shipping |
| <input type="checkbox"/> Civil fraud disputes | <input type="checkbox"/> Engineering | <input type="checkbox"/> Licensing | <input type="checkbox"/> Sports |
| <input checked="" type="checkbox"/> Commercial disp. / transactions | <input type="checkbox"/> Entertainment | <input type="checkbox"/> Life sciences | <input checked="" type="checkbox"/> State/Public contracts |
| <input type="checkbox"/> Commodity market | <input type="checkbox"/> Healthcare & Pharmac. | <input type="checkbox"/> Maritime arbitration | <input type="checkbox"/> Technology |
| <input type="checkbox"/> Company/Corporate/M&A | <input type="checkbox"/> Hotel/Gastro./Tour. | <input type="checkbox"/> Media | <input type="checkbox"/> Telecommunication |
| <input type="checkbox"/> Construction | <input type="checkbox"/> Inform. technology (IT) | <input type="checkbox"/> Mining | <input type="checkbox"/> Transport |
| <input checked="" type="checkbox"/> Contract law | <input type="checkbox"/> Infrastructure | <input type="checkbox"/> Natural resources | |
| <input type="checkbox"/> Other _____ | | | |

14. Date of birth: 30 November 1985

VIAC offers arbitration practitioners the possibility to present themselves on its website. VIAC reserves the right to publish any presentations submitted and to remove it as the case may be. Parties are free to nominate an arbitrator of their choice and so is the VIAC Board when appointing an arbitrator. These presentations do not constitute recommendations but may assist the parties in choosing an arbitrator willing to conduct proceedings according to the Vienna Rules. The fact that an arbitration practitioner appears on this list, does not authorize this person to use the title "VIAC-arbitrator".

I have completed this questionnaire to the above to the best of my knowledge and believe they are accurate.

I hereby consent that the data provided in this questionnaire may be processed for the appointment of arbitrators and published by VIAC. This includes in particular publication on the website of VIAC as well as use in any presentations, etc. This consent may be withdrawn at any time by contacting VIAC at our general contacts, in particular by email addressed to office@viac.eu. The consequence of any such withdrawal will be that my data will no longer be processed by VIAC. For further information, see our privacy statement at <http://www.viac.eu>.

28/06/2023
Date