

# VIAC – Questionnaire for Mediators

**1. Name:**

**Mark E. Appel**

**2. Nationality:**

**Republic of Ireland/USA – dual citizenship**

**3. Contact information**

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**4. Education and professional experience (original profession; where did you study?):**

**CV attached** Please add your CV!

Educated in US (Peace Studies Undergraduate/Law (juris doctor) Graduate; almost 40 years in field of conflict management and dispute resolution (International since 2001). CV attached.

**5. Core area of current professional activity:**

**Independent International Arbitrator and Mediator**

**6. Accreditation in the field of ADR (including relevant trainings and connected qualifications):**

Administrator, Manager, Senior Executive at global ADR organization from 1981 until 2015. Trainer of Mediators for various State Courts and Ministries, NGOs and ADR Institutions in the Americas, Europe and the Middle East since 1985. Founding, now honorary Board Member of the International Mediation Institute (IMI).

**7. Practical experience in mediation**

- How many (international) mediations have you participated in
  - as single/co-mediator/in a team?
  - administered by an institution; under which Rules?
  - in which areas/fields?
  - how complex (*please provide examples, participation of lawyers/experts*)?

One ad hoc mediation since joining Chambers in March. Previous mediation experience (approximately 25 cases) in the U.S., before taking on executive responsibilities which precluded service as mediator or arbitrator.

Conducted (as mediator) many “mock” mediations, by way of educating users regarding the process.

- How often have you acted in a different function (e.g. consultant, expert)?

Since leaving previous ADR organization in December of 2015 I have served as Counsel in two international arbitration matters.

- What other ADR-experience do you have?

30+ years of facilitating and managing disputes through the arbitration and mediation processes; teaching ADR to students at business and law graduate programmes; training mediators, including bi-lingual (English-Arabic) training with colleagues; designing conflict management programmes, including ODR programmes, in concert with multi-national corporations; providing advice and assistance to regional ADR centres in the EMEA region.

**8. Languages (including levels)**

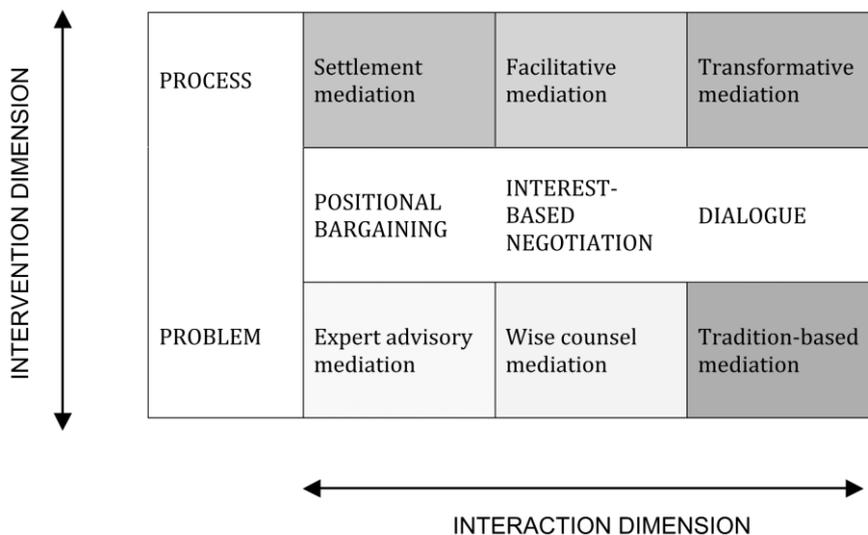
Mother tongue: English

Working languages (i.e. languages in which you have both a spoken and written command so that you may conduct mediation proceedings in this language):

Basic knowledge:

**9. Style of mediation**

*Where do you see yourself? Please tick box as appropriate or indicate your preferred style.*



© Alexander, Nadja (2011) "The Mediation Meta-Model - the realities of mediation practice," *ADR Bulletin*: Vol. 12: No. 6, Article 5. Available at: <http://epublications.bond.edu.au/adr/vol12/iss6/5>; see also here for a detailed description of the 6 mediation styles.

I believe that the best settlement comes from the parties themselves. My role is to assist that settlement by active listening, summarizing and assisting useful communication between the parties. I also believe that parties value my listening skills and critical thinking and appreciate my asking sometimes difficult questions to assist their evaluation.

**10. Please describe aspects of your personality which could be interesting to clients you are going to mediate; what would former clients emphasize in your work?**

Parties value my neutrality, open and friendly demeanor, listening skills, critical thinking, patience, creativity and diligence.

**11. Publications and other activities in ADR related matters (e.g. training sessions, seminars, conferences, articles and others):**

Frequent speaker on mediation topics at Regional and International Conferences; Trainer of mediators in Europe, the Middle East and the US.

**12. Memberships in mediation institutions / functions in mediation institutions/organizations:**

International Mediation Institute – Founding, now honorary Board Member

**13. Special expertise or specializations (*please list a maximum of three*) in your ADR-practice:**

Wide variety of commercial disputes: Partnership/JV; Energy; Construction/Infrastructure among the most active

**14. Soft Skills (e.g. intercultural competences):**

Dual citizen of Republic of Ireland and US born in the US; residency in Europe since 2001; have trained, taught and worked with colleagues from multiple legal, religious and cultural traditions in the EMEA region since 2001.

**15. How do you ensure your professional quality (e.g. coaching, practice supervision, etc?)**

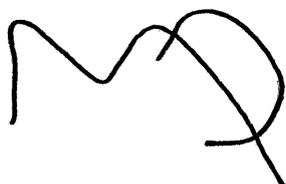
Feedback digest; peer review

**16. Date of birth:**

21 November 1954

I have completed this questionnaire to the above to the best of my knowledge and believe it is accurate. I understand that the above information will be used for VIAC's internal use and may be given to interested persons or may be published on VIAC's website.

29 June 2016

A handwritten signature in black ink, appearing to be 'M. Appel', with a stylized, cursive script.

Mark E. Appel

# Mark E. Appel



Mark Appel is an independent, international Arbitrator, Mediator, Consultant and Trainer.

Mr. Appel has nearly 40 years of global arbitration and mediation experience, having served in both executive and senior executive positions at the American Arbitration Association (AAA) and International Centre for Dispute Resolution (ICDR), leaving ICDR/AAA as Senior Vice President, EMEA in December of 2015.

Mr. Appel is thoroughly familiar with arbitration practice and procedure, with 30 years of experience in training arbitrators on four continents on behalf of various arbitral institutions, government ministries, Courts and NGOs.

While serving as a Regional executive for AAA, Mr. Appel personally administered or was responsible for the administration of thousands of commercial arbitrations.

Mr. Appel has also managed arbitral pre-filing and preliminary hearings, addressing issues including jurisdiction, arbitrator appointment/conflicts, scheduling and information exchange in a wide variety of commercial settings, with individual case claims up to 1 Billion USD.

In cooperation with industry experts, Mr. Appel has drafted multiple sets of arbitration and ADR procedures, including online, "desk" arbitration procedures for manufacturers and suppliers and Dispute Review Board procedures. Most recently, Mr. Appel served as staff liaison to the June 2014 ICDR International Arbitration Rules Drafting Committee.

An experienced mediator and mediator trainer, Mr. Appel is a founding, now honorary, Director of the International Mediation Institute.

Mr. Appel has successfully mediated cases, including complex multi-party cases, in various industries including Construction/Infrastructure, Energy, Technology, Commercial Finance, Joint Venture/Partnership, Real Estate and Equipment Leasing.

Mr. Appel has consulted with individual companies and whole industries on dispute resolution design. Mr. Appel also participated in a series of ground-breaking ICDR corporate dispute resolution and conflict management benchmarking surveys of leading French corporations.

At the request of several government ministries of justice and economic development and global NGOs, Mr. Appel has worked with community stakeholders including Bar Associations, Chambers of Commerce and the Courts to build new Arbitration and Mediation Centers in the EMEA region.

Mr. Appel has taught arbitration law and procedure and overview courses in dispute resolution at the graduate and post-graduate (law) levels in multiple jurisdictions.

Mr. Appel provides Arbitration, Mediation and Conflict Management Consultancy and Training Services through Appel Dispute Resolution LLC.

Mr. Appel is an International Member of ArbDB Chambers, London, and takes his arbitrator and mediator appointments through Chambers.

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